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From Invoice to Pay: Orchestrating the Next Generation of Finance Automation

GENUS TECHNOLOGIES | TUNGSTEN AUTOMATION

Genus Technologies: Your Modernization Partner

We enable our customers to solve complex digital transformation challenges through Document Intelligence, Financial Process Automation, Content Services, AI Adoption, and Change Management.

300+
Active Happy Customers

1,200+
Successful Transformation Projects

170+
Current Technology Certifications

25+
Years Leading Automation Adoption





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Why Source-to-Pay Modernization Matters

Five shifts that move finance from automating tasks to orchestrating outcomes

Automation, visibility and intelligence compound at every step

01

Connect the silos

Procurement, invoices, approvals, ERP and payments, connected

02

Orchestrate the outcome

Optimize the end-to-end result, not just individual steps

03

Focus people on exceptions

Automation handles the routine; people handle judgement

04

See and control the flow

Know where every transaction is, why it's stuck, and what needs attention

05

Build the AI foundation

Connected processes and data that keep raising automation and decision quality

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Source-to-Pay Is a Continuum. Invoice-to-Pay Is Where to Start.

How Genus looks at the end-to-end process, and why Invoice-to-Pay is the strategic entry point



Across the continuum: connected data, visibility, and AI that improve every stage

The pain is visible

Volume, manual effort and exceptions concentrate at the invoice

The data converges

PO, receipt, supplier and payment data all meet at the invoice

The ROI is provable

Cost per invoice, cycle time, touchless rate and captured discounts

Growth starts here

Extend upstream to procurement, downstream to payments and working capital

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Invoice-to-Pay

Capture, Manage, and Pay in One Place

It is the only truly integrated invoice-to-pay platform where capture, AP workflow, AI capabilities, payments and supplier engagement run as **a single intelligent system**, turning every transaction into a contextual working-capital gain and moment to deliver a superior supplier experience.

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One platform. No gaps.

Capture wins the relationship. Payments win the margin. Intelligence wins the advantage.

InvoiceAgility+

PROVIDES EFFICIENCY & COMPLIANCE

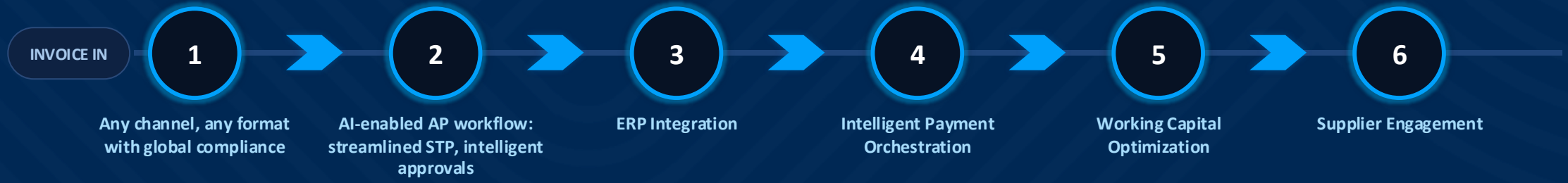
- Touchless AP & AR automation and efficiency
- Global compliance: 170+ countries, mandate-ready

Pay+

OPTIMIZES EXECUTION & CASH FLOW

- Embedded payments across key payment rails and bank flexibility
- Agentic orchestration, exception resolution, reconciliation, working capital, rebates, fees & timing

AGENTIC AI Autonomous across capture, AP workflows, exception handling, approvals, payment, reconciliation, & supplier engagement — real automation, not bolt-on copilots.



ONE PLATFORM One unified user experience that delivers deep, pre-built ERP connectivity resulting in faster time-to-value.

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WHAT IT MEANS FOR OUR CUSTOMERS

Accounts payable becomes a strategic enabler.

Any format, any country, any path — invoices are captured, coded, approved, reconciled and paid **optimizing STP, reducing exceptions, automating reconciliation, orchestrating intelligent payment execution and delivering a superior supplier experience**. Compliant everywhere. Cash optimized on every payment. Supplier resiliency and value.



Invoices that can process themselves

Intelligent invoice acquisition, coding, matching, approvals and exceptions with or without HITL.



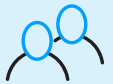
Compliant in every country.

A real-time compliance mandate engine and e-invoice network across 170+ countries.



Cash that works harder.

Intelligent payments on every rail, with AI capturing working capital, discounts and rebates.



Superior Supplier Payment.

One entry — payment choice, early pay, live status and self-service.

Many rivals provide a loosely connected set of solutions. **We deliver one platform**. Superior for any business and specifically optimized for the Invoice-to-Pay journey.

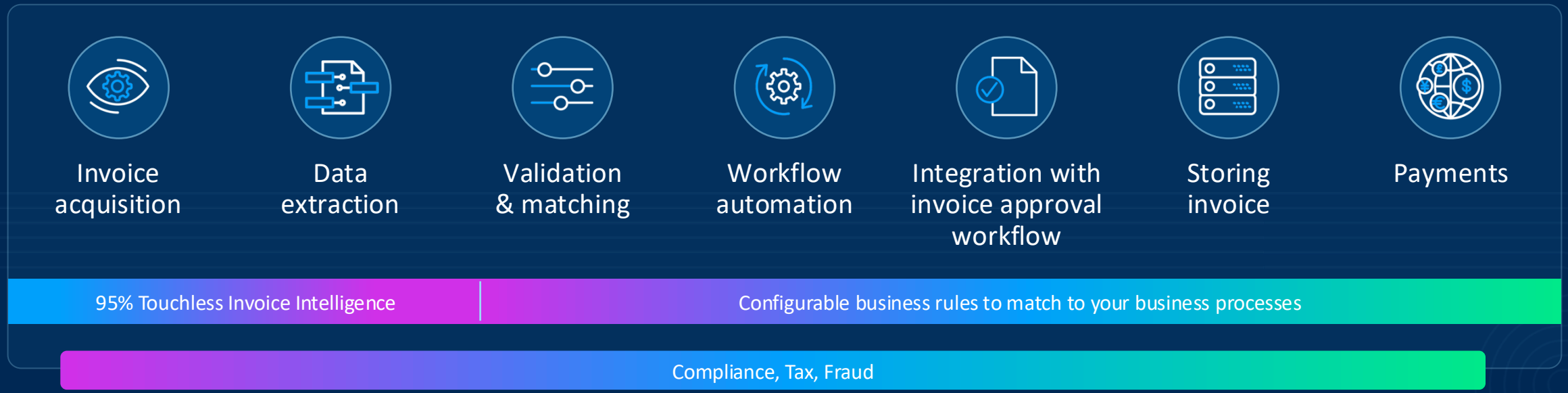
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HOW IT WORKS

One automated invoice-to-pay flow



Tungsten InvoiceAgility+™

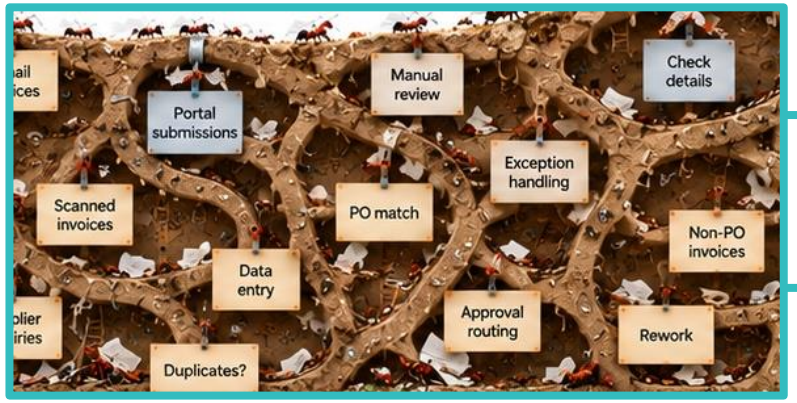
- ✓ Capture any invoice, any format, anywhere
- ✓ Configurable business rules ensure touchless invoice processing
- ✓ Compliance and tax checks in real time
- ✓ AI agents that validate invoices and alert on fraud
- ✓ Process payments

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How do you know you need help?



Processes are too complex to untangle
A messy, tangled path from invoice receipt to payment.

The documented process isn't what really happens
The process appears automated. The reality is largely manual.





You know there is a leak, but you don't know where
The symptoms are visible. Need to find root causes.

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You can't automate what you haven't defined

1 Set the boundary

Which entities, invoice types and systems are in scope?

2 Map the real flow

Walk receipt to payment, every hand-off and swim lane.

3 Chase exceptions

Where does work leave the system and land in email?

4 Baseline metrics

Cost, cycle time, touchless rate, first-pass match.

Signals that AI can help

Unstructured documents

Paper, PDF and email formats read by hand

Repeated judgement calls

Coding and matching decided the same way daily

Work outside the system

Exceptions chased in inboxes and spreadsheets

Your team maps the process; the facilitator asks "why" until the real flow appears.

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From pain points to a prioritized roadmap

5 Design the target state

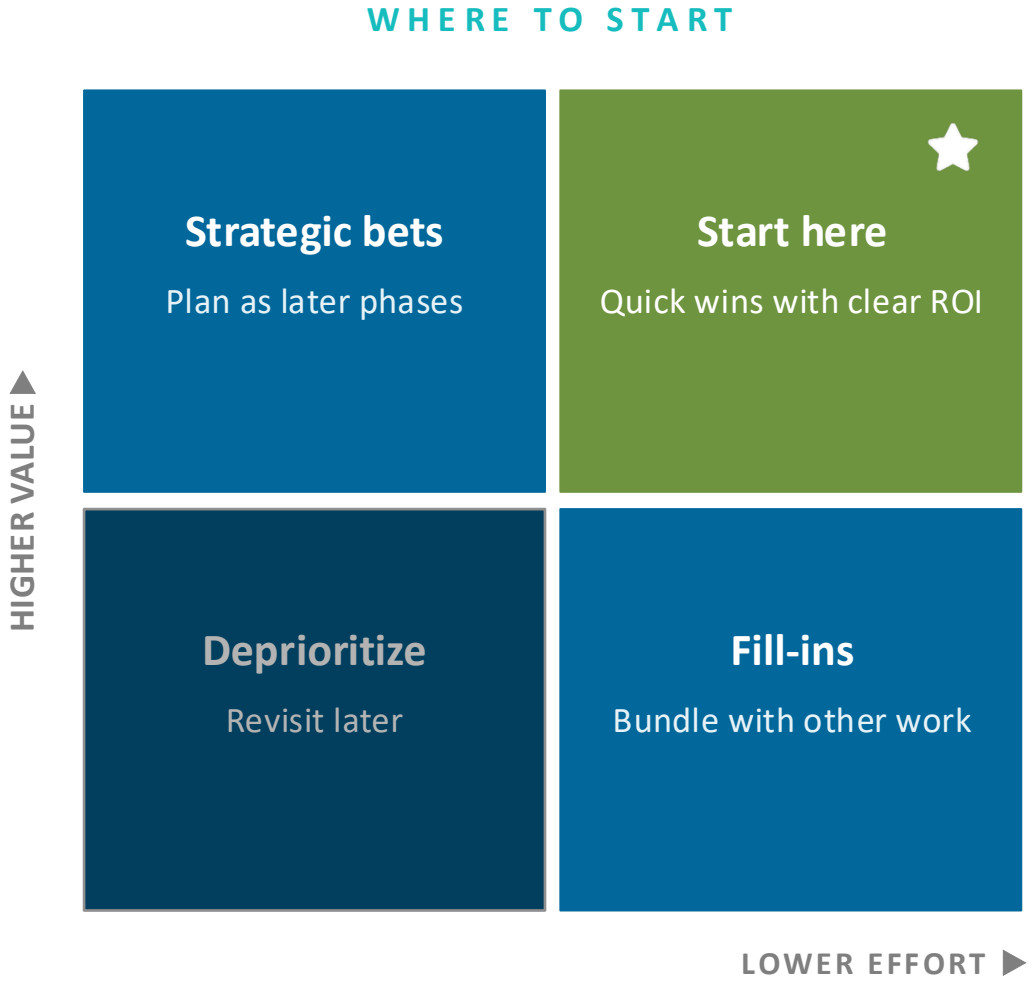
Separate straight-through work from true human judgement.

6 Test the AI fit

Capture, coding, matching, routing: where can AI decide with confidence?

7 Prioritize and sequence

Score value vs. effort; pick the first move and build the case.



The output: a defined target process, a sequenced roadmap, and a business case measured against the day one baseline.

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Value and Optimization Across the Entire Ecosystem

Combined Tungsten, ServiceNow and ERP stack

AI & AUTOMATION
ServiceNow Otto & AI Agents Tungsten AI Agents & Copilots

ServiceNow Workflow & Orchestration
AP Operations, Sourcing & Procurement
Supplier Lifecycle, Contract Management Pro

Tungsten Invoice-to-Pay
InvoiceAgility+ and Pay+*

INGESTION & DOCUMENT UNDERSTANDING
Tungsten TotalAgility IDP • ServiceNow Document Intelligence

GENUS CONNECTORS, INTEGRATIONS & ACCELERATORS
Tungsten-to-APO connection • SAP ERP integration • AP acceleration • Connectivity Hub

SYSTEM OF RECORD
ERP and master data, connected to the automation stack

Genus Technologies

Across every layer

Solution design
Deployment
System integration
Custom apps
AI adoption
Change management
Support & optimization

Conceptual solution scope. Configure to customer needs and licensed products. *Pay+ subject to availability.

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The Path to Rapid Value, Invoice to Pay Success

High-Confidence Capture

Intelligent capture from any source with AI-powered extraction and validation.

Accurate data
Fewer exceptions
Stronger start

AP Orchestration

Orchestrate people, workflows, AI to manage approvals and exceptions.

Right work
Right people
Right time

Real-time ERP Connectivity

Bi-directional integration keeps data in sync with your ERP and systems of record.

Single source
Team alignment
Full visibility

Increased Automation

Genus supports adaptive AI adoption from rules to AI to agentic automation.

Less manual work
Faster cycle times
Greater ROI

Powered by IVA+. Delivered by Genus.

Delivering financial agility, operational excellence, and measurable business impact.

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Thank you.

Scan for webinar replay, presentation, InvoiceAgility+ video, and other FPA resources:

Contact us: sales@genustechnologies.com

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